

**Evaluation of EoIs for short listing of Consulting Services for  
Project Management and Technical Support Agency to support the  
implementation of Mizoram Health Systems Strengthening Project  
(MHSSP) ( Reference No: IN-DOHFW- 202185-CS-QCBS)**

The Government of Mizoram, under the leadership of Principal Director, Health and Family Welfare Department, (DoHFW) has established a Project Management Unit (PMU) which consists of staff directly appointed by the state. With this background, the DoHFW, Government of Mizoram invites Expression of Interest (EoI) from interested firms meeting the minimum qualification criteria to support the PMU. The PMTA shall be responsible for managing, executing, providing technical support for the implementation and monitoring of the MHSSP. The Shortlisting criteria are:

- 1) The firm should be a legally registered (for-profit or not-for profit) organization operating in India and providing management, technical and monitoring support in the health sector at least for a period of last 10 years.
- 2) The firm should have experience of carrying similar nature projects in the key areas i.e. management support for project implementation, civil works and capacity building preferably with state/ central governments in India in the last 5 years. The experience of working in North-Eastern States will be an added advantage.
- 3) The firm must have experience of developing and providing engineering system solutions for minimum 03 hospitals with 50 beds each to improve quality of health service as per national standards.
- 4) The firm should have experience in developing and implementing complete ERP or IT-based solutions preferably for health-related projects, particularly in Health insurance in the last 5 years.
- 5) The firm should have minimum annual turnover of INR 4.5 crore in any of the last three (3) completed financial years. Provide audited financial reports of last three (3) completed financial years.

### **Advertising of EOI**

An Expression of Interest was invited by letter number - No.D.11028/67/2020-PD/PLG/HS dated 29.10.2020 of the Principal Director, Health & Family Welfare Dept., Government of Mizoram. Details of advertisement is as below:

**OFFICE OF THE PROJECT DIRECTOR  
MIZORAM HEALTH SYSTEMS STRENGTHENING PROJECT  
DINTHAR, AIZAWL - 796009, MIZORAM**

**Date:**30<sup>th</sup> October, 2020

**Procurement Notice for Various Services and Works**

The Mizoram Health Systems Strengthening Project (MHSSP) to be implemented by Government of Mizoram financed by the World Bank invites proposals to provide the following consulting services and Works:

1. Individual consultants for State Project Management Unit (SPMU); **last date for submission of application is Dec 4, 2020 by 12 noon.**
  - i. State quality improvement manager
  - ii. Procurement Expert
  - iii. Accounting Specialist
  - iv. Community Mobilization Specialist
  - v. Human Resources for Health Specialist
  - vi. Public Health Engineer
  - vii. Division & Office Assistant
  - viii. District Quality Improvement Consultant
  - ix. District Hospital Quality Improvement Consultant
2. Consultancy firms to provide specialist services; **last date for submission of Request for Proposal (RFP) is Dec 5, 2020 by 12 noon.**
  - i. Evaluation of Results based financing & project evaluation
  - ii. Improvement of clinical competencies in key medical staff including low dose high frequency training
  - iii. Assessment of Human Resources for Health (HRH) and related policies
3. Consultancy firms to provide Project Management Services including technical support; **last date for submission of Expression of Interest (EoI) is Nov 20, 2020 by 12 noon.**
4. Works/ Civil works; **last date for submission of Bid documents is Dec 7, 2020 by 12 noon.**
  - i. Construction of CMO office in Khawzawl
  - ii. Construction of CMO office in Hnahthial
  - iii. Construction of CMO office in Saitual

Procedural requirements for responding to this invitation are provided in the EoI, RFP and Bid document and updates will be available at <https://health.mizoram.gov.in> from 4<sup>th</sup> November, 2020. For further enquiries, please contact at [wb.mhssp@gmail.com](mailto:wb.mhssp@gmail.com); Mobile: +91-8415099133

Project Director,  
Mizoram Health Systems Strengthening Project

S/N	NEWSPAPER / WEBSITE	PLACE	DATE OF PUBLICATION / UPLOADING ON WEBSITES	DEADLINE FOR RECEIVING EOI
1	The Hindu	Kolkata	30/10/20, Friday	Nov 20, 2020, 12 noon
2	The Hindu	Chennai	30/10/20, Friday	Nov 20, 2020, 12 noon
3	The Hindu	Bangalore	30/10/20, Friday	Nov 20, 2020, 12 noon
4	The Hindu	Delhi	30/10/20, Friday	Nov 20, 2020, 12 noon
5	The Hindu	Mumbai	30/10/20, Friday	Nov 20, 2020, 12 noon
6	The Hindu	Hyderabad	30/10/20, Friday	Nov 20, 2020, 12 noon
7	The Hindu	Kochi	30/10/20, Friday	Nov 20, 2020, 12 noon
8	The Hindu	Coimbatore	30/10/20, Friday	Nov 20, 2020, 12 noon
9	The Hindu	Vijayawada	30/10/20, Friday	Nov 20, 2020, 12 noon
10	<a href="https://health.mizoram.gov.in">https://health.mizoram.gov.in</a>		30/10/20, Friday	Nov 20, 2020, 12 noon

The deadline for Submission of EOI was extended to December 1<sup>st</sup>, 2020 before 12 noon as requests were received from most of the interested firms. The notification for extension of submission deadline for EOI was conveyed through the department website and emails.

### **Receipt of Expressions of Interest**

On or before the deadline for submission: 12:00 hours (IST) on Tuesday, 1st Dec 2020, 8 numbers EOIs were received from different firms within the deadline as listed in **table 1**. The procurement mode for this consultancy work is QCBS.

**Table 1: List of companies that expressed interest**

Sr · N o	Name of the Consultancy firm	Country	Date of Submission	Email Address	Phone Number
1.	EHI International	India	30/11/20	EHIHQ@ehii.in	+91-122-4264900
2.	Ernst & Young LLP	India	1/12/20	Amrinder.Bhatia@in.ey.com	83747863299
3.	Ecorys Nederland BV in association Ecorys India Pvt. Ltd., Transbiz Associates Private Limited and Mentor Info Tech Solution	Netherland/ India	1/12/20	ds.bhsht@ecorys.com	+91-11-26921347
4.	IPE Global Limited in association with Media Synergie Private Ltd., Intraventures and 3i Infotech	India	1/12/20	aalisinha@ipeglobal.com	9818434312
5.	IQVIA	India	1/12/20	IQVIA_GlobalHealth@IQVIA.com	8971776667
6.	Mission Foundation Movement	India	1/12/20	Mission2004@gmail.com	0389 - 2345400
7.	Tattva Foundation in association with SRIT India Private Ltd. and Helix Healthcare Architects	India	1/12/20	akanksha@tattvafoundation.org	
8.	Taru Leading Edge Pvt Ltd. In association with Manchanda Associates, Akhil Systems Pvt Ltd. and Saha Manthran Private Limited.	India	1/12/20	tpatel@taru.org	9925204757

**Evaluation of EOIs for Shortlisting**

The Procurement Committee Members, after carefully (individually) scrutinizing the EoIs for the above mentioned assessment study, short listed the following Seven (7) prospective Consulting Firms according to criteria given in Table 2. The Procurement Committee members present for the evaluation of EOIs are :

1. Dr. F. Lallianhlira, Project Director, MHSSP
2. Dr. Lalnunluangi, Deputy Project Director, MHSSP
3. Dr. Lalzepuii, Joint Director (Planning), Directorate of Health Services
4. Mrs. Malsawmdawngliani, Joint Director (Account), Directorate of Health Services
5. Mrs. Chawngzikpuii, Representative from Finance Department
6. Mrs. Annette Lalrinsangi, Representative from Law & Judicial Department
7. Dr. Vanlalchhuangi, Procurement Consultant, MHSSP

**Table 2 :EVALUATION OF EOI FOR SHORLISTING**

NAME OF AGENCY				(JV) 1)Tattva 2)SRIT India Pvt Ltd. 3)Helix Healthcare Architects	(JV) 1)ECORYS 2)M/s Transbiz Asso Pvt Ltd 3)Mentor Infotech Solution	(JV) 1)TARU 2)Manchanda Associate 3)Akhil Systems Pvt ltd 4)SahaManthra n priv ltd	(JV) 1)IPE Global 2) Medica synergie Priv Ltd 3)Intraventur e 4)3i Infotech	EHI International	Ernst & Young LLP	Mission Foundation Movement		
<b>TOTAL MARKS OBTAINED</b>			82	86	87	91	100	77	96	46		
<b>Relevant past experience</b>												
1	The firm should be a legally registered (for-profit or not-for profit) organization operating in India and providing management, technical and monitoring support in the health sector at least for a period of last 10 years	30										
	1 a) Total firm experience in providing management support in the health sector. (To focus on design of systems, Development of systems, HR support, etc)	more than 10 years: 10 marks Equal to 10 years – 9 marks 1 mark each for every completed year till 5 years (5 years – 4 marks); Less than 5 years: Nil	10	Completion Certificates from the client  OR Work Order + Phase Completion Certificate (for ongoing projects) from the client	7	8	10	10	10	7	10	4



	2 a) management support for project implementation	Equal to or more than 5 projects: 8 marks 4-5 Projects: 6 marks 2-3 Projects: 4 marks <2 Projects: 0	8	Completion Certificates from the client OR Work Order + Phase Completion Certificate (for ongoing projects) from the client	8	4	8	8	8	8	8	4
	2 b) civil works  Experience in Design and construction supervision of health facilities. (to be indicated by maximum engagements that have either been completed or an ongoing project where a similar deliverable or milestone has been successfully achieved).	Equal to or more than 5 projects: 8 marks  4-5 Projects: 6 marks 2-3 Projects: 4 marks  <2 Projects: 0 marks	8	Completion Certificates from the client  OR Work Order + Phase Completion Certificate (for ongoing projects) from the client	8	8	8	8	8	6	8	6

	<p>2 c) capacity building Experience in specific technical area of developing and rolling-out large-scale health communication campaigns including demonstrated experience of working with community platforms. (to be indicated by maximum engagements that have either been completed or an ongoing project where a similar deliverable or milestone has been successfully achieved)</p>	<p>Equal to or more than 5 projects: 8 marks 4-5 Projects: 6 marks 2-3 Projects: 4 marks &lt;2 Projects: 0 marks</p>	8		4	4	0	4	8	8	4	8
	<p>2 d) Relevant experience in North-Eastern states</p>	<p>Equal to or more than 5 years (including experience of working in Mizoram/North Eastern state ): 6 marks</p> <p>Equal to or more than 5 years (outside Mizoram but in NE): 5 marks</p> <p>3 - &lt;5 years (including Mizoram): 4 marks</p> <p>3 - &lt;5 years (excluding Mizoram): 3 marks</p> <p>&lt;3 Projects: 0 marks</p>	6		6	6	6	6	6	6	6	6





5	Minimum annual turnover of INR 4.5 crore in any of the last three (3) completed financial years	ATO Equal to more than 4.5cr in all 3 FYs : 15 marks  ATO Equal to more than 4.5cr in any 2 FYs : 12 marks  ATO Equal to more than 4.5cr in any one FY : 10 marks  Between 3.5 (including)- <4.5cr: 10 marks Between 2.5 (including) - <2.25: 5 marks  Less than 1.5: 0 marks	15	audited financial reports of last three (3) completed financial years.	15	15	15	15	15	15	15	10
	Awards for recognition for innovative activities or certification like ISO, if any Relevant supporting documents		5	Relevant supporting documents	0	5	0	0	5	0	5	0
Recommended (Yes/ No)					Yes	Yes	Yes	Yes	Yes	Yes	Yes	No
Reason for not Shortlisting					Shortlisted	Shortlisted	Shortlisted	Shortlisted	Shortlisted	Shortlisted	Shortlisted	The firm does not fulfilled all criteria required

## Short list firms

7 firms out of 8 Firms that have expressed their Interest have been found to fulfill all relevant criteria required and have been shortlisted for invitation to submit their Proposal for PMTA ( Reference No: IN-DOHFW- 202185-CS-QCBS)

**Table 2: List of Firms that are shortlisted:**

Sr · N o	Name of the Consultancy firm	Country	Date of Submissi on	Email Address	Phone Number
1.	EHI International	India	30/11/20	EHIHQ@ehii.in	+91-122-4264900
2.	Ernst & Young LLP	India	1/12/20	Amrinder.Bhatia@in.ey.com	83747863299
3.	Ecorys Nederland BV in association Ecorys India Pvt. Ltd., Transbiz Associates Private Limited and Mentor Info Tech Solution	Netherland/ India	1/12/20	<a href="mailto:ds.bhsht@ecorys.com">ds.bhsht@ecorys.com</a>	+91-11-26921347
4.	IPE Global Limited in association with Media Synergie Private Ltd., Intraventures and 3i Infotech	India	1/12/20	aalisinha@ipeglobal.com	9818434312
5.	IQVIA	India	1/12/20	IQVIA_GlobalHealth@IQVIA.com	8971776667
6.	Tattva Foundation in association with SRIT India Private Ltd.and Helix Healthcare Architects	India	1/12/20	akanksha@tattvafoundation.org	
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PROJECT DIRECTOR  
World Bank – Mizoram Health Systems  
Strengthening Project  
Health & Family Welfare Dept.  
Government of Mizoram